

## health and social care organisation

## What we achieved

Since 2001, EMCOR UK has worked closely with a health and social care organisation, providing them with exceptional integrated facilities services at locations across the UK.

On everything from catering and hospitality to fabric maintenance and energy management, we have endeavoured to reinvent the customer's approach to facilities management – consolidating and streamlining labour, introducing new technologies, managing legislative compliance, and more.

Through this work, we have helped the customer add value, save money, and continually improve the essential services they provide.

## Benefits we delivered

The reorganisation and reinvention of facilities management has been the ongoing focus of EMCOR UK's work with this customer.
Using our multi-skilled, one-team approach, we consolidated numerous subcontractors which lowered operational costs, improved efficiencies, and provided overall savings of 28% - far exceeding the initial 10% target.

This process also generated savings through economies of scale, wherein we leveraged our size and industry connections throughout the supply chain for a more cost-effective procurement of equipment and materials.

Additionally, at 14 customer sites, we were able reduce labour costs through more proficient and effective employment and training methods, such as multilingual education, one-to-one training, and group inductions.

## Services we delivered

EMCOR UK provided a comprehensive range of management and hard and soft services to maintain and support the DHSC estate. Services and projects delivered include:

- Waste management
- Cleaning and washroom services
- Security and manned guarding
- Catering and hospitality
- Front of house
- Fabric maintenance
- Energy management
- Pest control
- Messenger, courier, and mail room services

 Grounds maintenance, pest control, and internal planting

