



## **PRESS RELEASE**

For further information contact:  
Rachael Wiley  
Trimedia Harrison Cowley  
t: 0117 929 2311 / 07753 829098  
e: rachael.wiley@trimediahc.com

12 April 2007

### **ONGOING COLLABORATIVE DEVELOPMENT OF EMCOR'S CONSTRUCTION AND ENGINEERING BUSINESSES**

As part of EMCOR Group (UK)'s ongoing 5 year strategic plan to develop its total capability, and following on from the recent acquisition of the Rosser & Russell M&E business, EMCOR has made a change to the structure of its UK engineering and construction activities to accelerate increased collaboration across its businesses.

EMCOR's two construction businesses of "Engineering Services" and "Infrastructure & Rail Services" will be linked to create an integrated and comprehensive engineering capability strengthening EMCOR's ability to handle projects, regardless of their size, across a broad range of markets. Both businesses will maintain their strong identity and position in the market place to ensure EMCOR continues to deliver the highest possible level of service to its customers.

The move forms part of EMCOR's strategy to strengthen and integrate its mechanical and electrical design and construction business alongside its facilities management service.

Tony Whale, Chief Executive of EMCOR Group UK, commented:

“This is an exciting stage of our development to strengthen our end-to-end offering in the market. Customers are increasingly demanding a cost-effective solution from a single provider which delivers M&E design and construction through to long-term facilities management. This move reinforces and emphasises our intention to become the leading end-to-end solutions provider whilst maintaining our sector strengths.”

John Matthews will head up the newly merged division having been Managing Director for EMCOR Engineering Services over the last three years. John’s focus on customer service and rigorous project management has helped drive customer retention to 95%, and has delivered profitable growth year on year while reducing the level of risk in the business.

John Matthews commented:

“This is an exciting opportunity for a flexible and focussed improvement in our delivery capability to clients as well as widening opportunities for our staff.

“The market is always evolving and those companies which can be the most dynamic in responding to changing needs will remain the most successful. We’re committed to ensuring EMCOR is in the best position to deliver high quality and increasingly higher technical M&E projects, together with large scale, design-build projects alongside long-term facilities management.

“The restructure will also place us in a better position to broaden our scope in key markets such as rail, infrastructure, healthcare, custodial, education, aerospace, transport, manufacturing, leisure, retail, residential, commercial and financial services, to name but a few, and where we have an enviable track record.”

Ivor Goldsmith, Managing Director of EIRS, is retiring in April but will continue to support the development of the business in a part-time consultancy role.

**Ends**

## **Notes to editors**

### **EMCOR Group (UK) plc**

Headquartered in London, EMCOR Group (UK) plc (EMCOR) is a wholly owned subsidiary of EMCOR Group, Inc. (NYSE:EME) a Fortune 500<sup>®</sup> company with over \$5.0 billion in annual revenues and a global leader in mechanical and electrical construction, energy infrastructure and facilities services. An independent specialist contractor, established over a century ago, EMCOR gives life to new structures and sustains life in existing ones by its planning, designing, installing, operating and maintaining the sophisticated and dynamic systems that create facility environments - such as electrical, mechanical, lighting, air conditioning, heating, ventilation, telecommunications, security, power generation systems and public health - in virtually every sector of the economy and for a diverse range of businesses throughout the UK.

EMCOR Group's 'Build it. Power it. Service it.' slogan reflects its rare combination of end-to-end capabilities, and global reach with local execution, combining the strength of an industry leader with the knowledge and care of over 26,000 skilled employees at 70 local operating companies in 140 locations worldwide.

Additional information on EMCOR can be found at [www.emcoruk.com](http://www.emcoruk.com)